

RTM Program

RECRUITMENT | TRAINING | MONITORING | ADS SETTING

Testimony from our previous clients



*** * * 8 months ago

Had an amazing customer service experience with RedRadar's team, right from the beginning. They had been very professional in their services towards us; from the initial zoom sessions to explain about themselves, to setting up a dedicated whatsApp group with our company, all the way to recruiting, interviewing and choosing the right potential candidates for us, according to the specific criterias that we have set. RedRadar's amazing team are very proactive and would always go out of their way to answer to our enquiries, and certainly gives value added services, be it day or night! 👍 😊 . Thank you RedRadar and congratulations to Tuan Faizal, Tuan Zulkarnain, En Hisham, En Hasraf, Ms Afzan and team! Keep up the good work and fly higher RedRadar! Will certainly would recommend RedRadar to others 😊 👍 🦾 🦥





Beautyspells HQ 1 review

*** * * 6 months ago

Overall experience is very good The service was excellent, Team always follow up & update all processes required Everyone involved from RedRadar side was very kind & helpful Asking feedback & feedforward which is very encouraging Recruitment process run smooth & steady

Great choice, Highly recommended.. Thank you RedRadar



**** 8 months ago

We had a great experience with RedRadar's customer service team. They made the hiring process much easier for us, and We was so satisfied with their service that I used it twice. They were very professional from the start. They explained their services to us in Zoom meetings and even set up a special WhatsApp group for our company. They take our candidate preferences personally and worked hard to find us the right candidates based on our specific requirements.

The RedRadar team is proactive and always ready to answer our questions, day or night. They provide excellent service, and I want to thank En Hisham, En Hasraf, Ms. Fatin, and their team for their hard work. Keep it up, RedRadar! I would definitely recommend them to others.

Our Client

BANKING & INSURANCE





















HOSPITALITY, TOURISM & TRANSPORTATION





Life Malaysia

CGC

ENGINEERING & INDUSTRIAL





















TECHNOLOGY, RETAIL & BUSINESS SERVICE











ENERGY & POWER















Awards & Recognition



Best Executive Search Firm 2019 (Silver Winner) HR Asia Recruitment Awards



Best Specialist Recruitment Agency 2019 (Gold Winner)
HR Asia Recruitment Awards



REDRADAR
INTERNATIONAL

Founded by Faizal Salleh in 2011, award-winning headhunter specialist firm, RedRadar International specialises in industries such as premier wealth and private banking, consumer banking, commercial banking, SME banking, micro finance, corporate banking and investment banking with its main focus on the recruitment of sales position for the banking and financial institutional industry. RedRadar won the Recruitment Agency of the Year award during the Asia Recruitment Awards 2018.

Top 10 Professional Recruitment Companies in Malaysia by Top 10 Magazine 2019



Recruitment Agency of the Year 2019 (Bronze Winner) HR Asia Recruitment Awards



Recruitment Agency of the Year 2018 (Bronze Winner) HR Asia Recruitment Awards

Certifications



Department of Labour of Penisular Malaysia Approved JTK License



Human Resources Development Fund (HRDF) Registered Training Provider

RECRUITMENT

1) RECRUITMENT PROCESS (FULL TIME)

Data	-:1
Deta	IIK

No of Pax

Position Redeem

Week Closing

Team Support

Recruitment Process

Description

2 Pax (Sale Position)

12 Month (From Payment Date)

8 - 16 Weeks

1 Interview Recruiter & 1 Admin Recruiter

From Job Posting to Onboarding Guideline:



Detail	Description		
Position To Redeem	This package is valid for sales positions. However, you may switch to another position as long as it falls within the same value range.		
Value Pax To Redeem	RM4,500 for both positions included in the package.		
HR Documentation	Chargeable at RM530 (HR Documentation Fees) *Additional Services (Option For Client)		
Payment Terms	If the recruitment value exceeds the allocated value pax, additional charges will apply.		











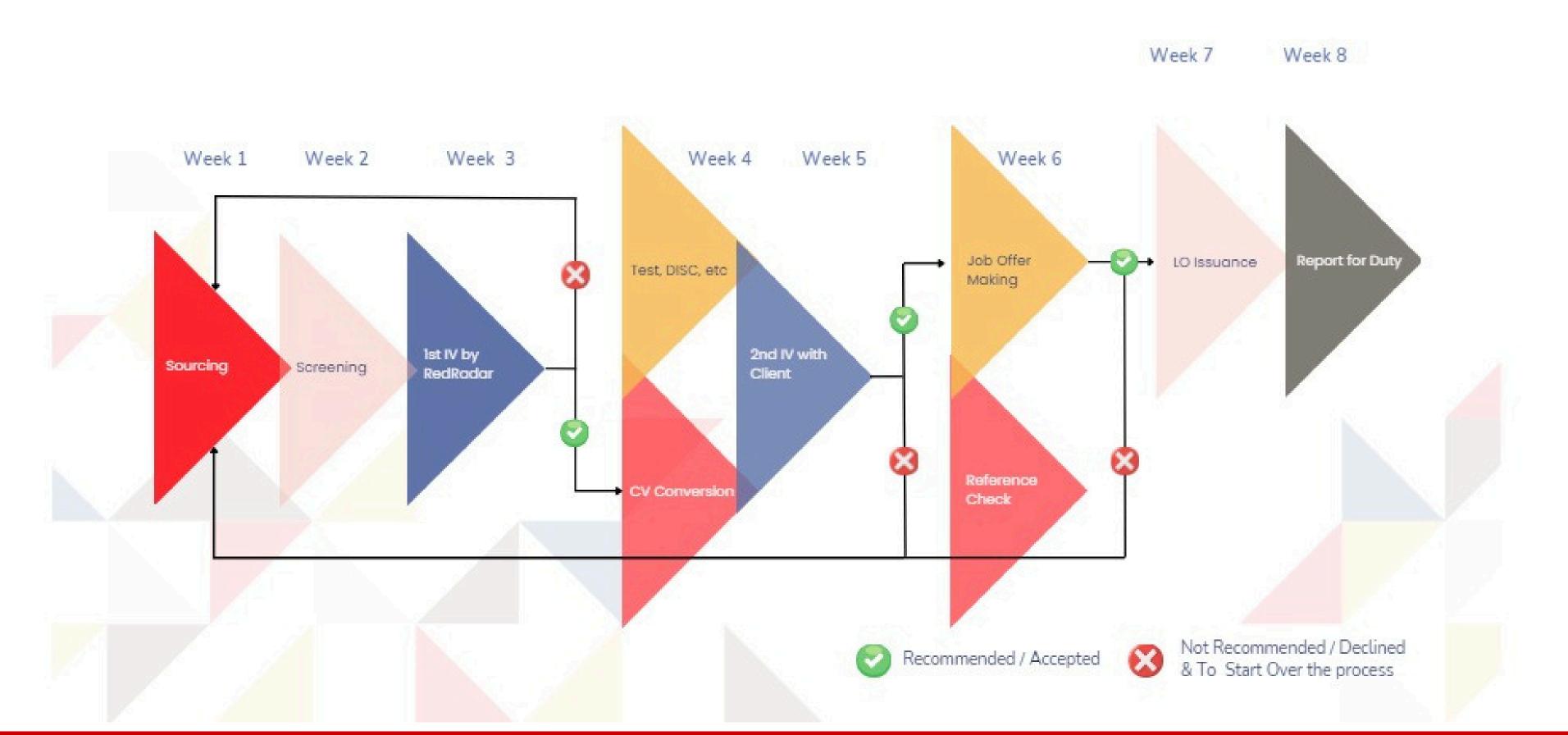








Recruitment Process & Timeline



2) RECRUITMENT PROCESS (FREELANCE)

Detail	Description	
Method of Recruitment	Facebook Ads	
Contract	3 - 12 month	
Support	Poster and Copywriting	
Team Support	1 Recruitment Consultant & 1 Team Leader Recruitment	
Recruitment Process	Job Posting Leads flow into Whatsapp Interview Onboarding Onboarding	
Position to Redeem	Agent / Dropship / Stokis / Freelancer	

TRAINIG

Sales Call (Customize)
Whatsapp Closing (Customize)
Tiktok Live & Ads
(BONUS) Physical Class

SALES CALL TOPIC TRAINING

CHAPTER	TOPIC	OBJECTIVE
CHAPTER 1	FUNNEL & FLOW	Proses dari step leads masuk sehingga closing
CHAPTER 2	SET A HOOK	Dapatkan attention prospek seawal minit panggilan dengan ayat "Hook"
CHAPTER 3	SET AN APPOINTMENT	Dapatkan masa 2 minit untuk deliver presentation melalui telefon
CHAPTER 4	PROBLEM STATEMENT	Kenalpasti keperluan dan masalah prospek
CHAPTER 5	OFFER SOLUTION	Berikan penyelesaian kepada masalah prospek menggunakan produk/servis anda
CHAPTER 6	URGENCY	Beri "special offer" supaya prospek terus bertindak
CHAPTER 7	CLOSING	Beri ayat arahan apa perlu dilakukan seterusnya
CHAPTER 8	WHATSAPP FOLLOW UP	Beberapa siri ayat follow up di Whatsapp
PRACTICAL	BOILER ROOM	Sesi praktikal roleplay & live call
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WHATSAPP CLOSING TOPIC TRAINING

CHAPTER	TOPIC	OBJECTIVE
CHAPTER 1	AUTOMASI WHATSAPP	Autoreply ayat tepat semasa leads masuk Whatsapp
CHAPTER 2	SET A HOOK	Dapatkan attention prospek sejurus selepas permintaan diterima
CHAPTER 3	CHECK FINDINGS	Mengenalpasti keperluan dan kehendak prospek
CHAPTER 4	SOFT-SELLING	Menggunakan teknik soft-selling ketika menjawab kehendak client.
CHAPTER 5	SET AN APPOINTMENT	Dapatkan 2-3 tarikh untuk follow up client
CHAPTER 6	FOLLOW UP	Mengetahui cara remind dan mendapatkan semula perhatian pelanggan
CHAPTER 7	COUNTER REJECTION	Memberikan kenyataan tepat untuk menjawab penolakan client

TRAINING

KLIK VIDEO UNTUK TONTON VIDEO

> ATAU KLIK BUTANG DI BAWAH:









KLIK VIDEO UNTUK TONTON VIDEO

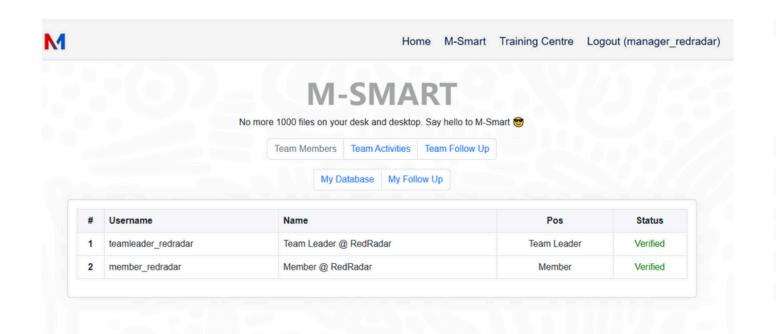
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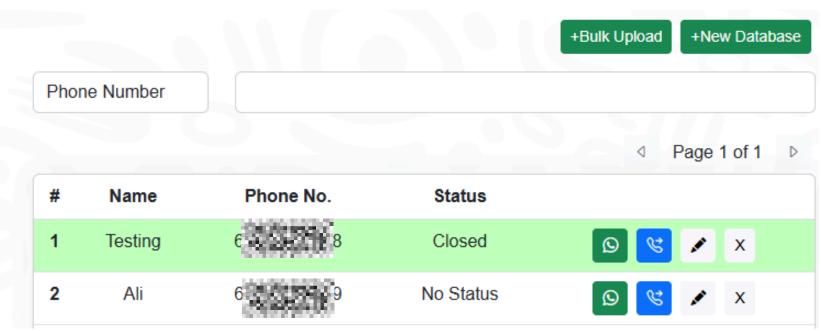






MONITORING SYSTEM





R.T.M COMBO PACKAGE

Detail

Description

Services Fees

Recruitment = RM2,500 (Waived)

Training = RM2,000 Monitoring System = RM1,500

Total Fee = RM6,000

RAMADAN PROMOTION

= RM3,500 (Monthly)

Contract Service

3 Months / 6 Months

R.T.M ALA-CARTE PACKAGE

Detail

Description

Services Fees

Recruitment = RM2,500

Training = RM2,000

Monitoring System = RM1,500

Contract Service

3 Months / 6 Months

Medium that will be used



Whatsapp

Main medium of communication for any update and progress, reminder and follow-up.



Email

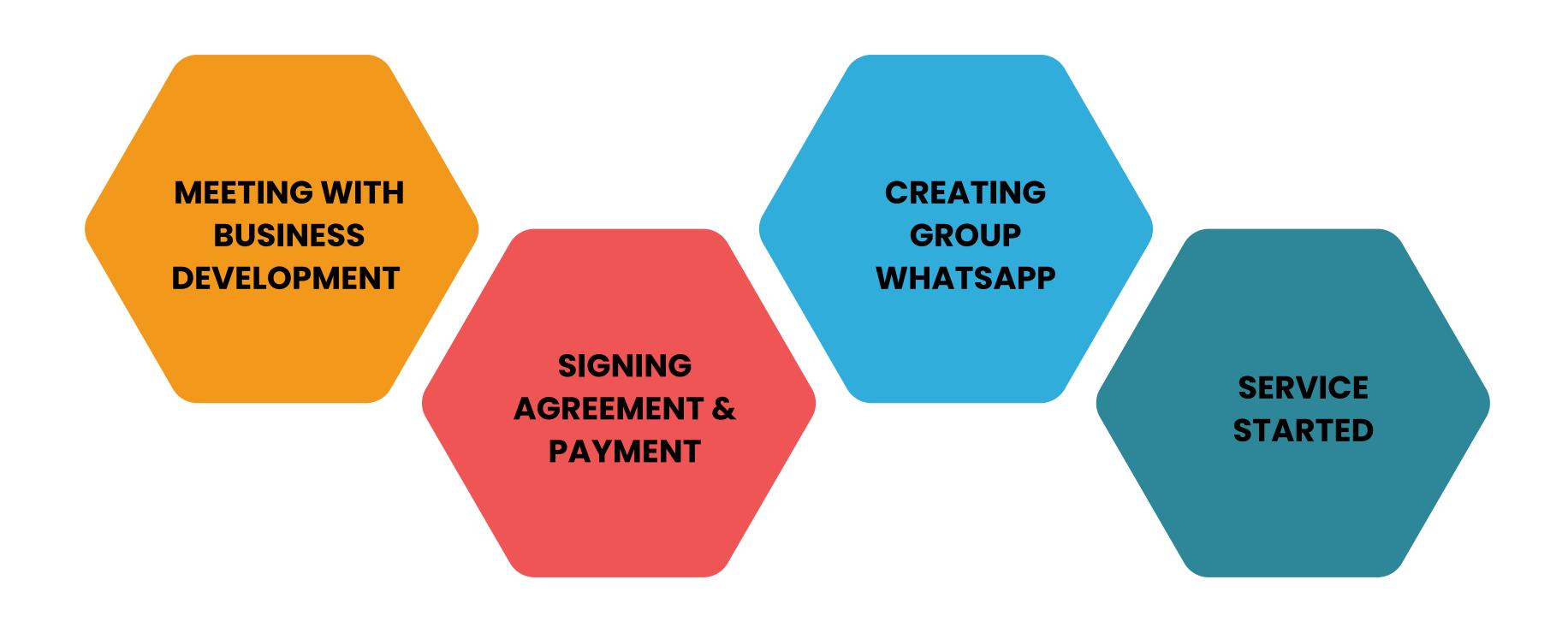
All Private & Confidential official documents will be sent via the company's official email address.



Zoom

All interview sessions will be conducted online by using Zoom or other similar application. The link for the meeting would be given prior to the session.

Our Service Flow



THANK YOU

Shall you have any inquiry, do not hesitate to contact us at 011-10635718 (Hasraf Hasan, Head Of Recruitment).